## **Commercial Policy Guidance – Grant Variation Letter**



John Yarham CEO c/o The Careers And Enterprise Company Limited 120 Aldersgate St. London EC1A 4JQ

Dear John

**GRANT VARIATION FOR** CAREERS INFORMATION, ADVICE AND GUIDANCE (CIAG) SUPPORT FOR SCHOOLS AND COLLEGES - GRANT VARIATION

The variation order to our Grant Funding Agreement to take effect from 12 November 2025 is as follows:-

Variation to the Grant Funding Agreement with: The Careers And Enterprise Company Limited (CEC)

Dated 25 April 2024

**Variation Number:** 6

- 1) This variation is updating the name of the legal entity of the Grant Recipient from the Grant Award Letter to be: **The Careers And Enterprise Company Limited**, incorporated and registered in England and Wales with company number 09432724.
  - 2) The following section of the "Grant Offer Letter" page is updated as follows:

How much funding is available and for how long? is updated as follows:

The funding period is extended to 31 August 2026. The funding split across the 25-26 Financial Year and the 26-27 Financial Year is as follows:

- Cost FY 2025-26 £31.834m<sup>1</sup>
- Cost FY 2026-27 £12.705m
- 3) The Grant Funding Agreement page is updated as follows:

## **Grant Funding Agreement**

Annex E – Details of Grant Resource Budget Allocation, Table 1, is updated as follows for funding in the financial years relating to the period of this variation:

<u>Activity</u>	<u>Cost</u> (FY 25- 26)	<u>Cost</u> ( <u>Sep</u> <u>25 -</u> <u>Mar</u> <u>26)</u>		April 25 to August 26 Total
-----------------	----------------------------------	--	--	-----------------------------------

<sup>&</sup>lt;sup>1</sup> This includes £30.5m contribution from Careers division plus £1.325m contributions from other teams for ATE-related work. £1.291m is for ASK funding (for Amazing Apps and 4 other ASK delivery partners) up to July 2025, £34k is T level's contribution for Sept25-Mar26 and £9,600 contribution from the Apprenticeships Ambassadors Network (AAN) team for production of two videos before 31st March 2026.

1: Continuous improvement in careers					
education					
System Investment	£15.4	£8.7	£6.28m	£21.73m	
Gystem investment	5m	5m	20.20111	22 1.7 JIII	
National oversight and	£6.96	£3.5	£2.93m	£9.89m	
support	m	4m	22.33111	29.09111	
Contracted payments to	£1.29	£0	£0	£1.291m	
ASK	1m²	20	20	£1.291111	
T level awareness raising	£0.03	£0.03 £0.0		£0.034m <sup>3</sup>	
i level awareness raising	4m	34m			
AAN awareness raising	£0.00				
AAN awareness raising	<mark>9m⁴</mark>				
2: Implementation of a					
national work experience					
(WEx) guarantee					
System Investment	£3.33	£2.2	£1.395m	£4.725m	
	m	5m	£1.333111		
National oversight and	£2.18	£1.2	£1.04m	£3.22m	
support	m	7m	£1.04111	23.22111	
Central Support Costs					

<sup>&</sup>lt;sup>2</sup> The £1.29m is ASK funding (for Amazing Apps and 4 other ASK delivery partners) up to July 2025.

<sup>&</sup>lt;sup>3</sup> £33,548. T level's contribution for Sept25-Mar26.

<sup>&</sup>lt;sup>4</sup> AAN videos to be delivered by end March 2026.

Governance and	£2.58	£1.3	£1.06m	£3.64m
operational support	m	4m	£1.00111	
	£31.8	£17.		
Total Cost	34m	184	£12.705m	£44.539m
		m		

**4)** The Grant Funding Letter, section "7) Annex F – Aims and Objectives of the Funding:", is updated as follows:

"Goals and Key Activities and Performance Indicators" – **Objective 1**; **Skills and partnerships**; **Raise awareness of ATE pathways** has been updated to include:

- Produce two short videos for the apprenticeship ambassador network, to support ambassador onboarding and help develop ambassador competence in delivering sessions in school promoting their positive experience of the apprenticeship programme.
   The videos will be produced by 31<sup>st</sup> March 2026.
  - 5) Annex J (Section 2) Quarterly Qualitative Report QX (X 2024 to X 2024), is updated as follows:

Skills and partnerships: Raise awareness of ATE pathways Key Activities / KPIs has been updated to include:

Key activities/KPIs	Target	Α	Where RAG is amber or red, provide a specific update on the impact to delivery
Develop and enhance national digital resources and guidance for teachers to raise awareness of technical pathways.	By Aug 26	G	and mitigating actions.
This includes producing two short videos for the apprenticeship ambassador network, to support ambassador onboarding and help develop ambassador competence in delivering sessions in school promoting their positive experience of the apprenticeship programme by 31st March 2026.			

We agree that all other terms and conditions of the Grant Funding Agreement remain unaltered and that no other liabilities, financial or otherwise, shall accrue to the Department because of the above amendment. We confirm acceptance of the variation on the terms specified above.

Authorised to sign for and on behalf of the Secretary of State for Education

Signature Neil Archbold

**Date** 04/12/2025

Name in Capitals Neil Archbold

Address in full

Authorised to sign for and on behalf of

The Careers And Enterprise Company

Limited

Signature John Yarham (Dec 4, 2025, 10:26:47 GMT)

**Date** 04/12/2025

Name in Capitals John Yarham

Address in full

## CEC grant-variation-letter\_AANvideos\_FINAL\_2. 12.25vCEC

Final Audit Report 2025-12-04

Created: 2025-12-03

By: Megan Oakford (Megan.OAKFORD@education.gov.uk)

Status: Signed

Transaction ID: CBJCHBCAABAAXcS9R8Ao\_r890RJ4S1B5oEnBl51nou5h

## "CEC grant-variation-letter\_AANvideos\_FINAL\_2.12.25vCEC" Hi story

- Document created by Megan Oakford (Megan.OAKFORD@education.gov.uk) 2025-12-03 11:01:47 AM GMT
- Document emailed to John Yarham (jyarham@careersandenterprise.co.uk) for signature 2025-12-03 11:15:05 AM GMT
- Email viewed by John Yarham (jyarham@careersandenterprise.co.uk) 2025-12-04 10:20:00 AM GMT
- Document e-signed by John Yarham (jyarham@careersandenterprise.co.uk)
  Signature Date: 2025-12-04 10:26:47 AM GMT Time Source: server
- Document emailed to neil.archbold@education.gov.uk for signature 2025-12-04 10:26:48 AM GMT
- Email viewed by neil.archbold@education.gov.uk 2025-12-04 10:36:50 AM GMT
- Signer neil.archbold@education.gov.uk entered name at signing as Neil Archbold 2025-12-04 10:38:00 AM GMT
- Document e-signed by Neil Archbold (neil.archbold@education.gov.uk)

  Signature Date: 2025-12-04 10:38:02 AM GMT Time Source: server
- Agreement completed.
   2025-12-04 10:38:02 AM GMT